

## **JERSEY PRECAST**

853 Nottingham Way Hamilton Township, NJ 08638 Phone: 609-689-3700 ◆ Main Fax: 609-689-3797 ◆ Accts, Fax: 609-689-9222

E-Mail: jrzprecast@aol.com www.jerseyprecast.com



Mr. Tim Bryan, Jr. Bryan Electric Co. 1926 Chestnut Avenue Trenton, NJ 08611

Dear Tim.

Thank you! Thank you! Thank you!

We've always appreciated your work at our facility when it comes to maintaining our lighting; but your latest installation has made a big impression on our staff.

As you know, the space we need to light up every day is huge—our ceiling is 55,000 square feet! And maintaining the fixtures is both essential and costly. When you suggested that we replace our 200 existing Metal Halide fixtures with only 40 new LED High-Bay fixtures I was very skeptical. But I know you would not steer us in the wrong direction so we opted to do it.

The entire company thanks you! The space is now brighter than it was before the switch. The electricity consumption is very low—about 10% of what we were using. In a few months we will recover all the money we paid you to do the installation.

You told us there would be virtually no maintenance for 10 years with these new LED lights. This will enable us to deploy funds earmarked for lighting maintenance in other directions and accomplish some improvements on our wish list.

It's truly a pleasure to do business with honest people who are experts at what they do and truly want the best for their customers.

Thank you! Thank you! Thank you!

Amir Ulislam President